

COLLINS BARROW | chartered accountants



 Collins Barrow

Chartered Accountants



Welcome to Collins Barrow

Collins Barrow is Canada's mid-market alternative for accounting, tax and business consulting solutions. We serve a wide range of business, government, non-profit, agricultural and individual clients in local, regional, national and international markets. Our member firms make up the seventh largest accounting firm in Canada, consisting of 35 offices with more than 140 partners and over 715 professional and support staff.

The difference between Collins Barrow and other firms can be found in many areas including our operating philosophy and structure, our resources and skills, our networks, our affiliations and the clients we serve. We are committed to guiding principles that include standards for service, accessibility, fast assignment turn-around, seamless communications, integrity and adding value. We are more than just accountants. We help our clients examine the way they do business, focus on key success factors and effect change within the business to improve shareholder value.

Our goal is to partner with our clients and to be relied upon as a contributing factor to their success. The resources we use include highly educated and well-trained accountants, business consultants, tax specialists, financing and valuation specialists, litigation support experts and others working in tandem as part of our client's management team. Using state of the art technology, we fuse strategy with results in an effort to help our clients grow.

Typically, our clients come from two different environments:

- 1) Entrepreneurs who have grown and require a wider range of services;
- 2) Mature companies who have become disenchanted with the value and attention they receive from their big five service providers.

If you have any questions or comments, please contact one of our partners. We are here to communicate with you and to assist you in any way we can.

Collins Barrow International

The world continues to evolve into a level playing field. As it does, entrepreneurs continue to fight for field advantage on an international front. Whether you are expanding into or are currently conducting business in a foreign market, we can help. Internally, we have expertise in international expansion, taxation, currency exchange, domestic business practices and cultural issues. Externally, Collins Barrow enjoys the distinction of being associated with Moores Rowland International, one of the most progressive international accounting organizations.

Moores Rowland International (MRI) is a network of leading accounting firms with offices across North America and around the world. Our affiliation allows us to assist our clients by utilizing the knowledge and skills that local professionals bring to the table.

The Member Firms of Moores Rowland International (MRI) are committed to ensuring professional excellence and high service standards throughout the world. By creating a global network of mutual support and communication for our 165 Member Firms located in 90 countries and their 18,000 plus partners and staff in over 700 offices worldwide, MRI enhances our ability to meet the needs of clients, both nationally and internationally.

To learn more about Moores Rowland International please visit www.mri-world.com or contact one of our partners. We would be happy to discuss our International affiliation and how it may assist you and your operations.



Moores Rowland International

Professional Services

As the seventh largest accounting firm in Canada, we offer a full range of professional services. From strategy development to complex corporate financing and international tax structuring, Collins Barrow understands that our strength is rooted in how we help our clients.

Combined with service and value, we use accounting information to help our clients grow and reach their aspirations. This is more than preparing financial statements and tax returns, although you can count on us for that too.

Currently, our firm provides the following services:

- Auditing & Accounting
- Business Strategy and Advice
- Business Valuations
- Change Management
- Corporate Finance
- Corporate Recovery & Insolvency
- Estate and Succession Planning
- Expense Reduction
- Forensic Accounting
- Human resource Consulting
- Litigation Support
- Information Technology
- Initial Public Offerings
- International Consulting & Taxation
- Management Advisory Services
- Mergers, Acquisitions & Divestitures
- Personal Financial Planning
- Personal Insolvency
- Profit Enhancement
- Reorganization and Restructuring
- System Implementation
- Tax Minimization Strategies

We are constantly developing new services while looking for new efficiencies in core disciplines. Often, we work in tandem with specialized consultants, legal advisors or process engineers. If there is a service that you require, and it is not listed above, our network will ensure that your requirements are established and met. Please contact one of our partners if you have any business questions or concerns.

Industry Focus

Collins Barrow has developed a knowledge base within certain industry sectors that allows us to provide unique insights into the operational and management issues faced by business people. We work hard to develop our understanding of the sectors in which our clients operate.

One way we can help is by using industry average or aggregate information to help you compare key operational ratios. By working with our technology specialists, we can assist with the development and implementation of industry specific systems that will improve operational effectiveness and contribute to your bottom line. Competitive analysis, acquisition strategies, human resources management and other services we provide are complimented by our full understanding of what is going on with our clients behind the scenes.

We understand that every business is unique. It is our understanding of the broader range of issues that are having an impact on our clients that sets us apart from other accounting firms.

Although we serve businesses outside of these sectors, a substantial portion of our time is spent helping businesses in the following areas:

- Agriculture and Biotechnology
- Consumer products and retail
- Energy and Government
- Financial Institutions
- Health Care
- Manufacturing and Distribution
- Professional Services
- Real Estate and Construction
- Technology and Communications

Contact Collins Barrow

Our partners make up a substantial portion of the unique knowledge base that we use to assist our clients. Working with our well-trained professional staff, our partners make sure that our clients receive value from the services we provide and that no stone remains unturned in our efforts to help you take care of your business.

If you would like additional information about how Collins Barrow can assist your business, please feel free to contact one of our partners at the offices listed below. For more information, and a complete listing of our partners and office locations, visit www.collinsbarrow.com.

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